

MTAR Member News

February 10, 2020

POLITICAL ACTION—That's Who We R!



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MTAR Hill Day
Wednesday, February 12
Bus leaves at 12 noon

Join us for a face-to-face meeting with our state elected officials, and talk with them about REALTOR issues!

To secure your seat on the bus, contact Rex@mtar.org

BENEFIT
from
YOUR MEMBER BENEFITS

NATIONAL ASSOCIATION of REALTORS®
REALTOR Benefits® Program

Members
Health Insurance
Exchange

MEMBERS
TeleHealthSM

Members
Supplemental
Health Plans

REALTORS®
insurance
marketplace

Presidential Preference Primary & Rutherford County Primary Elections
RUTHERFORD COUNTY EARLY VOTING
Early Voting: February 12 - February 25, 2020
Election Day: March 3, 2020

VOTING PRESINCT LOCATIONS:

- Rutherford County Election Office** - 1 South Public Square, Murfreesboro
Monday - Friday 7:00 am - 7:00 pm, Saturday 8:00 am - 12:00 pm
- Murfreesboro SportsCom** - 2310 Memorial Blvd, Murfreesboro
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm
- Rutherford County Election Commission Annex** - 426 E Vine St, Murfreesboro
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm
- Lane Agri-Park Livestock Pavilion** - 313 John R. Rice Blvd, Murfreesboro
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm
- Middle Tennessee Association of Realtors®** - 311 Butler Dr, Murfreesboro
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm
- Smyrna City Hall** - 315 S Lowery St, Smyrna
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm
- LaVergne Multi-Purpose Building** - 5093 Murfreesboro Rd, LaVergne
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm
- Smyrna First Free Methodist Church** - 1004 Hazelwood Dr, Smyrna
Monday - Friday 10:00 am - 6:00 pm, Saturday 8:00 am - 12:00 pm

A community service from your local REALTORS® and the Middle Tennessee Association of REALTORS®

Send a reminder to your clients to get out and vote in the upcoming primaries!

Be Involved!

Be Pro-Active!

Be a Client Advocate!

REALTORS® VOTE!

If you would like a file copy of your county's notice, email Tyler to send it to you.

MTAR Calendar

Tuesday, Feb. 11
1:00-2:00—Member Services Cte. Mtg.
Feb. 12-27—MTAR is an Early Voting Precinct for Rutherford County residents, 10-6 daily, Saturdays, 8-noon.

Wed., Feb 12
9:00-10:30—MTAR Board of Directors meeting
12:00-4:00 pm—MTAR Day on the

Hill, bus ride to Nashville, Capitol Hill, make reservations with Rex.

Friday, February 14—**Happy Valentines Day!**



Monday, Feb. 17 - MTAR Closed for President's Day.



Tuesday, Feb. 18
10:00-3:00—RealTracs classes in Manchester! Register online at Realtracs.net

Wed., Feb. 19
2:00-3:00—Gov't

Affairs Cte. Mtg., MTAR office

Thursday, Feb. 20
9:30-10:30—Education Cte. Mtg., MTAR office
2:00-3:00—Community Relations Cte. Meeting, MTAR office

Tuesday, March 3
7:00-7:00—Election Day, Primary elections, MTAR will be precinct for all Rutherford Co. residents



Have you received YOUR Golden Rule(r) yet? **65** of your friends did in 2019! Send one; get one ~ share the GOOD news about professionalism & great service! Go to the MTAR website, click on the box on the front page, and send it in. We will get them out to the brokers or Affiliate leader for presentation.



Training & Educational Choices for MTAR Members!

FEBRUARY & MARCH Education Classes

February 18—RealTracs training, Coffee Co. Adm. Bldg, Manchester, 4 CE hours, two classes, FREE!

March 4-6—New Member Orientation class, MTAR, 8:00-4:00 each day, total of 12 CE hours for license renewal credits.

March 4-5—RealTracs classes at MTAR, register at RealTracs site, 2 CE hours each

March 16—TREC Core Class, 9:00-4:00, 6 CE, \$50, First Community Bank, Shelbyville

March 19—TREC BROKER Core Class , 8:00-5:00, MTAR, 8 CE, \$80



Enroll today:

<http://mtar.theceshop.com/>
Promotion expires Feb. 29, 2020

RealTracs in Manchester!

10:00-12:00	RealTracs Plus	2 CE
1:00-3:00	Listing Management	2 CE

Listing Management is the Introduction to all features in the RealTracs systems, the many upgrades & additions we have today. IDX, New Rules & Regulations, Listing Input forms & Amendments, Adding & Editing a listing, utilizing the Media Manager & photos, Open House promotions and GeoCoding your listings for easy location directions.

RealTracs Plus covers the CMA process, creating your signature files for emails, and setting up auto-notifications for your clients to receive property listings that match their preferences.

Sponsored by **1810 Title & Escrow**

Bring your laptop or tablet!

TUESDAY, FEBRUARY 18, 2020
COFFEE COUNTY ADMINISTRATION BLDG.
1327 MCARTHUR STREET, MANCHESTER

REGISTER ONLINE - [HTTPS://WWW.REALTRACS.NET/HELP/CLASSCHEDULE](https://www.realtracs.net/help/classschedule)



<https://www.c2ex.realtor/>

The National Association of REALTORS® created the Commitment to Excellence program to encourage the professional development of REALTORS® by utilizing a multifaceted approach aimed at offering opportunities for continuing education and professional growth. A member's Commitment to Excellence is a continual practice, and a lifelong commitment to superior professionalism and providing first-rate customer service.

The Commitment to Excellence Program is defined by eleven competencies which indicate a REALTOR®'s commitment to ethics, advocacy, technology, data privacy, outstanding customer service, and much more. Each competency is tied to tasks and learning modules which are preceded by a Skills Assessment. These assessments offer each REALTOR® the opportunity to receive a comprehensive identification of skills that measure a REALTOR®'s proficiency in the related C2EX competency.

WATCH FOR THESE CLASSES IN 2020!

TREC Broker Core Class—March 19, 2020

SRS-Sellers Representation Specialist—May 21-22

CRS Digital Marketing Certificate—August 13

Ninja Selling—September 14-17 ...and more!

MTAR Day On the Hill

February 12, 2020

12:-00-4:00

The bus is filling fast, appointments have been made with all of our legislators.

We are making our annual trip to Capitol Hill in Nashville to visit legislators from all of our 9 counties, 4 Senators and 8 Representatives. You can still sign up by contacting ...

rex@mtar.org

for details. The ride is free and includes the return to MTAR.

If you prefer you can drive yourself and meet us at the Cordell Hull Office Building, the meetings begin at 1:00 and end at 3:00.



RPAC Bowling is back. This year we will be at Smyrna Bowling Center on Weakley Drive and Tullahoma Lanes in Tullahoma. Sign up now and get in a few practices.

The 10th Annual RPAC Bowling Tournament
10:15 am, March 18 & Mar. 25th, 2020
 (Regionals 3/18 in Smyrna & Tullahoma, Finals 3/25 in Smyrna)

Join MTAR for the return of our popular most RPAC Fundraising event, the 10th Annual RPAC Bowling Tournament! We're bringing the fun to you by having the first round in two separate locations across our membership area: Smyrna & Tullahoma, with finals being a week later at the Smyrna Bowling Lanes! It's a great way to have some fun & raise money for RPAC (your career partner on Capitol Hill) at the same time! Be the team that takes home 2020's RPAC bowling trophy by signing up today!

Team Members

Player 1 _____
 Player 2 _____
 Player 3 _____
 Player 4 _____

- All players must be a current REALTOR® member or a full-time employee of a current MTAR Affiliate business.
- All teams must be co-ed.
- Registration is \$25/player

Please specify your first-round location:

Smyrna (at Smyrna Bowling Center 95 Weakley Lane)
 Tullahoma (at Tullahoma Lanes, 900 S Anderson St)

Who will claim the RPAC Bowling Pin in 2019?!

Due to federal rules governing events such as this, each player's registration fee must be paid separately; **one person CAN'T pay for all players.** Registration forms may be returned without payment if the players intend to pay on the day of the event. Otherwise, please send **four separate personal (not business) checks payable to MTAR, memo RPAC, along with this form.**

Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. The amount suggested is merely a guideline and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and the National Association of REALTORS® or any of its state associations or local boards will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your state PAC reaches its RPAC goal 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441e, after the state PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates.

The contest has begun.

Beginning with RPAC investments included with dues billing and continuing through the Spring and Summer, we will be recognizing RPAC investments from \$25.00 to \$5,000.00 on the way to a

2020 Challenge Celebration

sometime in August or September. The rules are simple, all investments, \$25.00 and up will be recognized on our RPAC flag, displayed at the MTAR office. Investors of \$25 to \$99 will be displayed on the white stripes, \$100 to \$249.00 on the red stripes, Investments of \$250.00 and up will be on the field of stars, **White** for \$250 **Bronze** for \$500, **Silver** for \$1000.00, and **Gold** for \$5000.00. Companies with **100%** participation will be recognized as well. Even our affiliate members will be eligible for recognition. Contact rex@mtar.org for more details and watch this page and the MTAR RPAC Facebook Page for future announcements.

The RPAC Flag is back and showing your RPAC investments for 2020. Stop by and find your name.

The regular meeting of the Government Affairs Committee will be at 2:00 pm on Wednesday February 19 at MTAR .



ATTENDANCE OPEN TO MANAGING BROKERS AND BROKER LICENSEES!

TREC Broker Core Class

Meets TREC License Requirements

- 8 CE HOURS OF CLASS
- AGENT SUPERVISION TIPS
- RISK REDUCTION PROCESS
- WRITTEN FOR THE PRINCIPAL BROKER/BROKER LICENSEE!

Thursday, March 19
8:00-4:45 at MTAR
\$50 for 8 CE hours!
FREE for Brokers of Record!

instructor:
Randa Dawson

615-893-2242
<http://www.mtar.org/education-registration>

Investment Opportunity

58 Long Mountain Trl
 McMinnville, Tennessee 37110

Listed on 5/1/19
 MLS # 2036074



Presented by
 Lynne Cole



Call Lynne for more info:
 931.607.5156

Or email Lynne:
lynnecolesells@gmail.com


Offered for \$99,800

OVERTON RETREAT - WARREN COUNTY - HARRISON FERRY MOUNTAIN -- Lot # 58 consisting of 3.5 acre Bluff view lot in the Overton Retreat Gated Community

Courtesy of Kirby Real Estate
 Information is deemed reliable but not guaranteed.



THE 2020 GREEN TIE AFFAIR & CASINO NIGHT



An Evening of Fun!
 March 14th, 2020 7PM
 The View at Fountains
 1500 Medical Center Parkway | Murfreesboro
 Call 615-898-1862 or Visit us Online
www.TNphil.org
 Tickets: \$65, Couples \$110, Table of Eight \$450

Benefiting:
 Tennessee Philharmonic Orchestra

Check out this Beauty!

413 Lakeland Dr
 McMinnville, Tennessee 37110

\$429,500
 \$107 / sqft

Beds 5
 Square footage 4,007
 Garages spaces 3

Built 1968
 MLS # 2076520






Presented by
 Lynne Cole



Call Lynne for more info:
 931.607.5156

Or email Lynne:
lynnecolesells@gmail.com

Offered for \$429,500

Attention, Agents! Here's a chance to make some REAL vacation money. We are offering a 1% selling agent bonus on an accepted offer at closing on 413 Lakeland Drive, McMinnville, TN.

This a true contemporary design that has been renovated keeping that style in mind. Grand "split level" has soaring ceilings, slate foyer, TWO real stone fireplaces. Master bath has a large step down shower. New bath vanities, paint, lighting, doors and hardware. New Ch/A and water heater. Gorgeous 4+ acres with 2 driveways and lake views.

Courtesy of Kirby Real Estate
 Information is deemed reliable but not guaranteed.



**Middle Tennessee
Association of
REALTORS®**

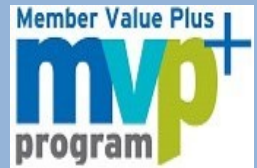
311 Butler Drive
Murfreesboro, TN 37127
Phone: 615-893-2242
Toll Free: 877-893-2242
Fax: 615-893-2250
Toll Free Fax: 877-893-2250



- 9-Feb Michael Hendrickson
- 9-Feb Steve Richardson
- 9-Feb Cindy Bush Ray
- 9-Feb Erin Stroop
- 9-Feb Josh Legg
- 9-Feb Ben Hosea
- 9-Feb Mark Sayasack
- 9-Feb Anita "Nina" Brandon
- 10-Feb Ronny Burks
- 10-Feb Stephanie Mitchell
- 10-Feb Bea Andrew
- 10-Feb Ronnie Henderson
- 10-Feb Christian Laines
- 10-Feb Chris Jones
- 11-Feb LeShaye Sawyer
- 11-Feb Johanna Beasley
- 11-Feb Bryan Nerren
- 11-Feb Sam Swift
- 11-Feb Drew Crosby
- 11-Feb Shawan Weathers
- 12-Feb Ladawna Parham
- 12-Feb Carissa Davis
- 12-Feb Kathy Nobles
- 12-Feb Jerrel Heatwole, Jr
- 12-Feb Eldridge David Posey
- 13-Feb Adam Johnson
- 14-Feb Michael O'Donnell
- 14-Feb Justin Harney
- 14-Feb John R. Primm
- 14-Feb Glenda Taylor
- 14-Feb Cassidy Johnston
- 15-Feb Bridgett Zeller
- 15-Feb Carolyn Williams
- 15-Feb Trish Hamilton
- 15-Feb Meaghan O'Kelley Luttrell
- 15-Feb Kandee Nelson
- 15-Feb Cori Medlin
- 15-Feb Rachel Acuff

MTAR MEMBER BULLETIN BOARD

YOUR OFFER DATES: February 1-15, 2020
YOUR ACTION: Download **FREE eBooks** through **the NAR Library**
YOUR REWARD: **Social Media for REALTORS®: Digital Marketing-Download Value: \$11.95**



The NATIONAL ASSOCIATION OF REALTORS® library offers 5,500+ digital books, audiobooks and videos that can be downloaded to your computer, portable device or smartphone. Topics include sales and marketing, residential and commercial real estate, technology, management and personal growth.

Using digital books is as easy as 1-2-3. Go to nar.realtor/ebooks and have your NRDS number handy.

1. Sign in to the NAR Library using your NRDS number.
2. Choose the ebooks, audiobooks, or Kindle books of your choice. Click "Borrow" and select options to download or read in your browser. .
3. Borrow up to five titles at a time. Download your selections and enjoy! Titles will automatically be returned at the end of the lending period.

**MTAR Family Fun Night—
MTSU Baseball**

MTAR at MTSU

REALTORS RALLY FOR THE RAIDERS

**REESE SMITH, JR. FIELD | MTSU CAMPUS
TUESDAY, APRIL 7 | 6:00 PM**

FOR YOUR FREE TICKETS, Touch base with Ciara@mtar.org 615-893-2242

**Complimentary ticket includes bleacher seating,
hot dog and soda! Bring the whole family!**

